# The Microsoft Service Designed with the Customer in Mind

Our goal is to align our success with our customer's success. We aim to help our customers be more strategic, reduce their cost, and provide honest unbiased advice. If we don't, our service is completely *FREE!*

Services Vendorlogix Offers for *FREE!*

- License Discovery
- License Consolidation Reporting
- Architecture Analysis
- Microsoft Roadmap Analysis
- Total Cost of Ownership Reports
- 1, 3, and 6 Year Cost Analysis
- Virtualization Licensing Break-Even Analysis
- Software Assurance Benefits Reports
- Enterprise Agreement Paperwork Review
- Quarterly Licensing Reviews
- True-up Cost Reduction Reports
- Add-on Licensing Negotiation
- Microsoft Partner Deployment Metrics
- Enterprise Agreement Discount Comparison vs size, industry, region.
- 24/7/365 Licensing Support Hotline
- Audit Defense Support
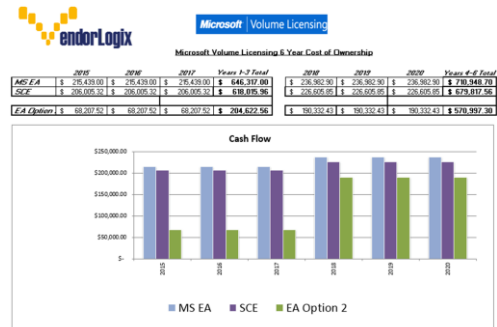
Vendorlogix' Paid Services

- Enterprise Agreement Negotiation

How does Vendorlogix Charge for its Services

Vendorlogix works with customers to determine which products make the most sense to renew. Based on the product mix, Vendorlogix will provide options for the best licensing vehicle to put the licenses under. It is at this point, where Vendorlogix charges for its services. *We only get paid based on the discount received from Microsoft.* See an Example Below.

Current License Cost	$1,050,000
License Consolidation Advice **(FREE)**	($145,000)
Microsoft Discount	($180,000)
Actual Cost	$725,000
Total Savings	$325,000
Cost to Customer	$36,000
Future True-Up Cost Savings **(FREE)**	($35,000)
ROI	1000%

20% Fee